



Department of
Job and Family Services

John R. Kasich, Governor
Michael B. Colbert, Director

***OHIO
MANAGED CARE
ENROLLMENT CENTER***

**COVERED FAMILY AND CHILDREN (CFC)
HEALTH CARE PLAN
ENROLLMENT SUMMARY**

FOR

**THE OHIO MEDICAID MANAGED CARE
ENROLLMENT PROGRAM**

Reflects November 01, 2011 Effective Period

SUBMITTED NOVEMBER 04, 2011

OHIO MEDICAID MANAGED CARE ENROLLMENT CENTER SUMMARY

Introduction

The Ohio Department of Job and Family Services (ODJFS) operates the Ohio Medicaid Managed Care program in all eighty-eight Ohio counties. ODJFS currently contracts with seven managed care plans (MCPs), licensed as health insuring corporations through the Ohio Department of Insurance. The MCPs provide all Medicaid-covered services, assure access to quality health care, emphasize preventive care, and provide case management services to Healthy Start, Healthy Families eligibles (Ohio Works First [OWF], Healthy Start including SCHIP, and Low Income Families) and certain ABD eligibles (Aged, Blind or Disabled).

County-based outreach/education and MCP enrollment services for eligibles in all counties are the responsibility of the Medicaid Managed Care Enrollment Center Contractor, currently Automated Health Systems, and (AHS). Eligibles can access the MCEC and enrollment services by phone, face to face, internet or by mail.

Eligibles in the above categories residing in **Mandatory** counties must select an MCP or be assigned to one. In the interest of continuity of care, assignment in mandatory counties is based on available previous MCP or Medicaid fee-for-service (FFS) utilization history.

MCP members in mandatory counties may change MCPs during their initial three months of membership, or during an open enrollment month.

The following monthly enrollment reports summarize MCEC data by enrollment **method** (by phone, face to face, or by mail), by enrollment **type** (FFS to MCP, MCP to MCP), in statewide, region, county and MCP formats.

Questions about the enrollment summary or individual reports should be directed to Jim Poremba, Managed Care Enrollment, Bureau of Consumer and Operational Support at 614.466.4693, option 1, or by e-mail at Jim.Poremba@jfs.ohio.gov.

Ohio Health Care Plan Enrollment Summary
Effective Date: 11/01/2011

Total Statewide Health Care Plan Enrollment* Transactions:

CFC STATEWIDE HEALTH CARE PLAN ENROLLMENT
By METHOD By TYPE

Method as a Percentage of Type

ENROLLMENT METHOD	FFS TO MCP		ENROLLMENT TYPE		TOTAL	
	Count	Percentage	Count	Percentage	Count	Percentage
PHONE	4662	66%	756	96%	5418	69%
FACE TO FACE/FIELD STAFF	11	0%	1	0%	12	0%
MAIL	4	0%	3	0%	7	0%
WEBSITE	326	4%	27	4%	353	4%
CALL CAMPAIGN	2099	30%	0	0%	2099	27%
TOTAL	7102	100%	787	100%	7889	100%

CFC STATEWIDE HEALTH CARE PLAN ENROLLMENT
By METHOD By TYPE

Type as a Percentage of Method

ENROLLMENT METHOD	FFS TO MCP		ENROLLMENT TYPE		TOTAL	
	Count	Percentage	Count	Percentage	Count	Percentage
PHONE	4662	86%	756	14%	5418	100%
FACE TO FACE/FIELD STAFF	11	92%	1	8%	12	100%
MAIL	4	57%	3	43%	7	100%
WEBSITE	326	92%	27	8%	353	100%
CALL CAMPAIGN	2099	100%	0	0%	2099	100%

FFS equals Fee For Service

MCP equals Managed Care Plan

*Enrollment is defined as any eligible- or consumer-initiated transaction through the Managed Care Enrollment Center (MCEC). In case of eligibles or consumers who request more than one enrollment transaction in a reporting period, only the last transaction processed by the MCEC is reported. Assignments are not included in Enrollment, since assignments are not eligible- or consumer-initiated.

Ohio Health Care Plan Enrollment Summary
 Effective Date: 11/01/2011

CFC HEALTH CARE PLAN ENROLLMENT* TYPE
By MANAGED CARE PLAN
MCP and Region as a Percentage of Type

MCP and Region	FFS to MCP		MCP to MCP	
AmeriGroup				
South West Region	286		24	
West Central Region	81		0	
Total	367	3%	24	2%
Buckeye Community Health Plan				
East Central Region	443		30	
North West Region	574		27	
Total	1017	8%	57	5%
CareSource				
Central Region	1826		111	
East Central Region	883		96	
North East Region	1720		49	
North East Central Region	479		16	
South East Region	424		23	
South West Region	1484		335	
West Central Region	1250		125	
Total	8066	61%	755	68%
Molina Health				
Central Region	920		34	
South East Region	212		26	
South West Region	184		66	
West Central Region	181		14	
Total	1497	11%	140	13%
Paramount				
North West Region	984	7%	67	6%
United Health Care				
East Central Region	294		24	
North East Central Region	218		5	
South East Region	254		20	
Total	766	6%	49	4%
Well Care				
North East Region	547	4%	17	2%
Total Mandatory Counties	13244	100%	1109	100%

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Ohio Health Care Plan Enrollment Summary
 Effective Date: 11/01/2011

CFC HEALTH CARE PLAN ENROLLMENT* TYPE
By REGION
 Region and MCP as a Percentage of Type

Region/County and MCP	FFS to MCP		MCP to MCP		MCP to FFS
Central Region					
CareSource	1826	66%	111	77%	
Molina	920	34%	34	23%	
Total	2746	100%	145	100%	
East Central Region					
Buckeye Community	443	27%	30	20%	
CareSource	883	55%	96	64%	
United Health Care	294	18%	24	16%	
Total	1620	100%	150	100%	
North East Region					
CareSource	1720	76%	49	74%	
Well Care	547	24%	17	26%	
Total	2267	100%	66	100%	
North East Central Region					
CareSource	479	69%	16	76%	
United Health Care	218	31%	5	24%	
Total	697	100%	21	100%	
North West Region					
Buckeye Community	574	37%	27	29%	
Paramount	984	63%	67	71%	
Total	1558	100%	94	100%	
South East Region					
CareSource	424	48%	23	33%	
Molina Health	212	24%	26	38%	
United Health Care	254	28%	20	29%	
Total	890	100%	69	100%	
South West Region					
Amerigroup	286	15%	24	6%	
CareSource	1484	76%	335	79%	
Molina Health	184	9%	66	15%	
Total	1954	100%	425	100%	
West Central Region					
Amerigroup	81	5%	0	0%	
CareSource	1250	83%	125	90%	
Molina Health	181	12%	14	10%	
Total	1512	100%	139	100%	
Total Mandatory	13244		1109		

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Data Source: Automated Health Systems

Ohio Health Care Plan Enrollment Summary

Effective Date: 11/01/2011

Total Statewide Health Care Plan Assignment Transactions:

CFC ASSIGNMENT BY REGION

MANDATORY REGIONS

	Central Region	East Central Region	North East Region	North East Central Region	North West Region	South East Region	South West Region	West Central Region	Total
Voluntary MCP Enrollments	2891	1770	2333	718	1652	959	2379	1651	14353
Assignments	2184	1165	1711	506	1056	779	1262	840	9503
Total	5075	2935	4044	1224	2708	1738	3641	2491	23856

MCP equals Managed Care Plan

Voluntary MCP enrollments include consumers who were on FFS and selected an MCP (FFS to MCP)
or changed MCPs (MCP to MCP)

Assignments occur when consumers do not make a health care enrollment.

Ohio Health Care Plan Enrollment Summary

Effective Date: 11/01/2011

CFC VOLUNTARY ENROLLMENTS AND ASSIGNMENTS
By REGION By MCP

Region and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total	Percentage
Central Region						
CareSource	1826	111	1937	979	2916	57%
Molina Health	920	34	954	1205	2159	43%
Total	2746	145	2891	2184	5075	100%
East Central Region						
Buckeye Community	443	30	473	404	877	30%
CareSource	883	96	979	409	1388	47%
United Health Care	294	24	318	352	670	23%
Total	1620	150	1770	1165	2935	100%
North East Region						
CareSource	1720	49	1769	871	2640	65%
Well Care	547	17	564	840	1404	35%
Total	2267	66	2333	1711	4044	100%
North East Central Region						
CareSource	479	16	495	221	716	58%
United Health Care	218	5	223	285	508	42%
Total	697	21	718	506	1224	100%
North West Region						
Buckeye Community	574	27	601	482	1083	40%
Paramount	984	67	1051	574	1625	60%
Total	1558	94	1652	1056	2708	100%
South East Region						
CareSource	424	23	447	279	726	42%
Molina Health	212	26	238	232	470	27%
United Health Care	254	20	274	268	542	31%
Total	890	69	959	779	1738	100%
South West Region						
Amerigroup	286	24	310	585	895	25%
CareSource	1484	335	1819	69	1888	52%
Molina Health	184	66	250	608	858	24%
Total	1954	425	2379	1262	3641	100%
West Central Region						
Amerigroup	81	0	81	441	522	21%
CareSource	1250	125	1375	65	1440	58%
Molina Health	181	14	195	334	529	21%
Total	1512	139	1651	840	2491	100%
Total Mandatory	13244	1109	14353	9503	23856	

FFS equals Fee For Service

MCP equals Managed Care Plan

In Mandatory Counties, voluntary enrollments include consumers who were of FFS and selected an MCP (FFS to MCP) or changed MCPs (MCP to MCP)

Data Source: Automated Health Systems

Ohio Health Care Plan Enrollment Summary

Effective Date: 11/01/2011

CFC VOLUNTARY ENROLLMENTS AND ASSIGNMENTS
By REGION By COUNTY By MCP

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Central Region					
Crawford					
CareSource	46	4	50	31	81
Molina Health	16	0	16	40	56
Total	62	4	66	71	137
Delaware					
CareSource	49	0	49	40	89
Molina Health	57	2	59	36	95
Total	106	2	108	76	184
Fairfield					
CareSource	105	2	107	60	167
Molina Health	73	1	74	54	128
Total	178	3	181	114	295
Fayette					
CareSource	20	1	21	17	38
Molina Health	18	0	18	25	43
Total	38	1	39	42	81
Franklin					
CareSource	956	32	988	533	1521
Molina Health	414	17	431	557	988
Total	1370	49	1419	1090	2509
Hocking					
CareSource	10	0	10	15	25
Molina Health	34	8	42	20	62
Total	44	8	52	35	87
Knox					
CareSource	38	0	38	26	64
Molina Health	37	0	37	12	49
Total	75	0	75	38	113
Licking					
CareSource	104	7	111	60	171
Molina Health	79	2	81	85	166
Total	183	9	192	145	337
Logan					
CareSource	47	11	58	3	61
Molina Health	8	0	8	50	58
Total	55	11	66	53	119
Madison					
CareSource	45	1	46	11	57
Molina Health	14	1	15	6	21
Total	59	2	61	17	78
Marion					
CareSource	47	7	54	30	84
Molina Health	33	3	36	51	87
Total	80	10	90	81	171
Morrow					
CareSource	46	5	51	2	53
Molina Health	6	0	6	30	36
Total	52	5	57	32	89
Perry					
CareSource	42	3	45	17	62
Molina Health	16	0	16	19	35
Total	58	3	61	36	97

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Pickaway					
CareSource	26	3	29	21	50
Molina Health	15	0	15	31	46
Total	41	3	44	52	96
Pike					
CareSource	53	2	55	24	79
Molina Health	22	0	22	27	49
Total	75	2	77	51	128
Ross					
CareSource	56	16	72	16	88
Molina Health	26	0	26	74	100
Total	82	16	98	90	188
Scioto					
CareSource	103	12	115	58	173
Molina Health	24	0	24	69	93
Total	127	12	139	127	266
Union					
CareSource	33	5	38	15	53
Molina Health	28	0	28	19	47
Total	61	5	66	34	100
Central Region Totals					
CareSource	1826	111	1937	979	2916
Molina Health	920	34	954	1205	2159
Total	2746	145	2891	2184	5075
East Central Region					
Ashland					
Buckeye Community	11	0	11	17	28
CareSource	55	3	58	20	78
United Health Care	22	0	22	14	36
Total	88	3	91	51	142
Carroll					
Buckeye Community	14	4	18	4	22
CareSource	20	0	20	7	27
United Health Care	13	1	14	1	15
Total	47	5	52	12	64
Holmes					
Buckeye Community	3	1	4	7	11
CareSource	13	2	15	3	18
United Health Care	1	0	1	5	6
Total	17	3	20	15	35
Portage					
Buckeye Community	30	4	34	30	64
CareSource	87	6	93	29	122
United Health Care	42	6	48	34	82
Total	159	16	175	93	268
Richland					
Buckeye Community	23	3	26	48	74
CareSource	100	13	113	46	159
United Health Care	32	10	42	41	83
Total	155	26	181	135	316
Stark					
Buckeye Community	145	8	153	74	227
CareSource	192	15	207	105	312
United Health Care	51	0	51	81	132
Total	388	23	411	260	671

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Summit					
Buckeye Community	170	10	180	177	357
CareSource	260	28	288	139	427
United Health Care	99	6	105	137	242
Total	529	44	573	453	1026
Tuscarawas					
Buckeye Community	19	0	19	28	47
CareSource	76	8	84	31	115
United Health Care	17	1	18	14	32
Total	112	9	121	73	194
Wayne					
Buckeye Community	28	0	28	19	47
CareSource	80	21	101	29	130
United Health Care	17	0	17	25	42
Total	125	21	146	73	219
East Central Region Totals					
Buckeye Community	443	30	473	404	877
CareSource	883	96	979	409	1388
United Health Care	294	24	318	352	670
Total	1620	150	1770	1165	2935
North East Region					
Ashtabula					
CareSource	68	1	69	55	124
Well Care	57	0	57	60	117
Total	125	1	126	115	241
Cuyahoga					
CareSource	1055	35	1090	526	1616
Well Care	258	11	269	485	754
Total	1313	46	1359	1011	2370
Erie					
CareSource	35	3	38	39	77
Well Care	17	0	17	34	51
Total	52	3	55	73	128
Geauga					
CareSource	26	0	26	21	47
Well Care	15	0	15	25	40
Total	41	0	41	46	87
Huron					
CareSource	59	1	60	30	90
Well Care	38	0	38	37	75
Total	97	1	98	67	165
Lake					
CareSource	89	2	91	64	155
Well Care	72	6	78	66	144
Total	161	8	169	130	299
Lorain					
CareSource	257	7	264	92	356
Well Care	59	0	59	94	153
Total	316	7	323	186	509
Medina					
CareSource	131	0	131	44	175
Well Care	31	0	31	39	70
Total	162	0	162	83	245
North East Region Totals					
CareSource	1720	49	1769	871	2640
Well Care	547	17	564	840	1404
Total	2267	66	2333	1711	4044

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
<i>North East Central Region</i>					
Columbiana					
CareSource	74	3	77	56	133
United Health Care Health	70	3	73	68	141
Total	144	6	150	124	274
Mahoning					
CareSource	191	6	197	87	284
United Health Care Health	64	2	66	98	164
Total	255	8	263	185	448
Trumbull					
CareSource	214	7	221	78	299
United Health Care Health	84	0	84	119	203
Total	298	7	305	197	502
<i>North East Central Region Total</i>					
CareSource	479	16	495	221	716
United Health Care Health	218	5	223	285	508
Total	697	21	718	506	1224
<i>North West Region</i>					
Allen					
Buckeye Community	92	4	96	7	103
Paramount	67	1	68	80	148
Total	159	5	164	87	251
Auglaize					
Buckeye Community	22	2	24	12	36
Paramount	22	4	26	23	49
Total	44	6	50	35	85
Defiance					
Buckeye Community	39	1	40	16	56
Paramount	6	0	6	12	18
Total	45	1	46	28	74
Fulton					
Buckeye Community	6	0	6	13	19
Paramount	23	1	24	17	41
Total	29	1	30	30	60
Hancock					
Buckeye Community	37	0	37	59	96
Paramount	27	6	33	4	37
Total	64	6	70	63	133
Hardin					
Buckeye Community	20	0	20	8	28
Paramount	14	3	17	9	26
Total	34	3	37	17	54
Henry					
Buckeye Community	17	0	17	17	34
Paramount	12	1	13	2	15
Total	29	1	30	19	49
Lucas					
Buckeye Community	124	8	132	179	311
Paramount	527	30	557	193	750
Total	651	38	689	372	1061
Mercer					
Buckeye Community	20	1	21	37	58
Paramount	26	0	26	8	34
Total	46	1	47	45	92
Ottawa					
Buckeye Community	16	0	16	25	41
Paramount	34	6	40	39	79
Total	50	6	56	64	120

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Paulding					
Buckeye Community	15	1	16	18	34
Paramount	12	0	12	7	19
Total	27	1	28	25	53
Putnam					
Buckeye Community	1	0	1	2	3
Paramount	23	0	23	8	31
Total	24	0	24	10	34
Sandusky					
Buckeye Community	52	0	52	7	59
Paramount	40	0	40	65	105
Total	92	0	92	72	164
Seneca					
Buckeye Community	35	6	41	10	51
Paramount	27	0	27	42	69
Total	62	6	68	52	120
VanWert					
Buckeye Community	16	0	16	12	28
Paramount	9	0	9	5	14
Total	25	0	25	17	42
Williams					
Buckeye Community	35	1	36	28	64
Paramount	18	2	20	22	42
Total	53	3	56	50	106
Wood					
Buckeye Community	16	3	19	27	46
Paramount	74	13	87	29	116
Total	90	16	106	56	162
Wyandot					
Buckeye Community	11	0	11	5	16
Paramount	23	0	23	9	32
Total	34	0	34	14	48
North West Region Totals					
Buckeye Community	574	27	601	482	1083
Paramount	984	67	1051	574	1625
Total	1558	94	1652	1056	2708
South East Region					
Athens					
CareSource	17	0	17	13	30
Molina Health	28	13	41	17	58
United Health Care	24	1	25	25	50
Total	69	14	83	55	138
Belmont					
CareSource	16	4	20	17	37
Molina Health	3	1	4	32	36
United Health Care	48	2	50	29	79
Total	67	7	74	78	152
Coshocton					
CareSource	24	1	25	16	41
Molina Health	12	0	12	10	22
United Health Care	11	0	11	17	28
Total	47	1	48	43	91
Gallia					
CareSource	36	2	38	14	52
Molina Health	4	0	4	14	18
United Health Care	9	0	9	14	23
Total	49	2	51	42	93

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Guernsey					
CareSource	44	6	50	21	71
Molina Health	12	1	13	10	23
United Health Care	6	0	6	11	17
Total	62	7	69	42	111
Harrison					
CareSource	20	0	20	6	26
Molina Health	5	0	5	0	5
United Health Care	3	0	3	12	15
Total	28	0	28	18	46
Jackson					
CareSource	37	1	38	31	69
Molina Health	10	0	10	21	31
United Health Care	6	0	6	25	31
Total	53	1	54	77	131
Jefferson					
CareSource	48	1	49	27	76
Molina Health	21	4	25	22	47
United Health Care	32	3	35	21	56
Total	101	8	109	70	179
Lawrence					
CareSource	39	1	40	28	68
Molina Health	41	0	41	28	69
United Health Care	20	0	20	22	42
Total	100	1	101	78	179
Meigs					
CareSource	22	0	22	22	44
Molina Health	3	0	3	18	21
United Health Care	4	0	4	11	15
Total	29	0	29	51	80
Monroe					
CareSource	5	0	5	4	9
Molina Health	1	0	1	7	8
United Health Care	12	2	14	9	23
Total	18	2	20	20	40
Morgan					
CareSource	5	0	5	13	18
Molina Health	9	3	12	8	20
United Health Care	10	0	10	6	16
Total	24	3	27	27	54
Muskingum					
CareSource	83	5	88	34	122
Molina Health	13	0	13	26	39
United Health Care	27	4	31	32	63
Total	123	9	132	92	224
Noble					
CareSource	6	0	6	6	12
Molina Health	1	0	1	3	4
United Health Care	10	0	10	2	12
Total	17	0	17	11	28
Vinton					
CareSource	15	2	17	6	23
Molina Health	4	0	4	4	8
United Health Care	9	0	9	9	18
Total	28	2	30	19	49

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Washington					
CareSource	7	0	7	21	28
Molina Health	45	4	49	12	61
United Health Care	23	8	31	23	54
Total	75	12	87	56	143
South East Region Totals					
CareSource	424	23	447	279	726
Molina Health	212	26	238	232	470
United Health Care	254	20	274	268	542
Total	890	69	959	779	1738
South West Region					
Adams					
Amerigroup	0	0	0	12	12
CareSource	31	11	42	1	43
Molina Health	4	0	4	4	8
Total	35	11	46	17	63
Brown					
Amerigroup	15	1	16	13	29
CareSource	57	0	57	0	57
Molina Health	11	2	13	24	37
Total	83	3	86	37	123
Butler					
Amerigroup	63	7	70	97	167
CareSource	405	78	483	22	505
Molina Health	40	3	43	144	187
Total	508	88	596	263	859
Clermont					
Amerigroup	41	0	41	72	113
CareSource	164	21	185	6	191
Molina Health	22	3	25	72	97
Total	227	24	251	150	401
Clinton					
Amerigroup	19	4	23	12	35
CareSource	39	10	49	1	50
Molina Health	13	5	18	22	40
Total	71	19	90	35	125
Hamilton					
Amerigroup	121	12	133	314	447
CareSource	610	206	816	32	848
Molina Health	59	43	102	279	381
Total	790	261	1051	625	1676
Highland					
Amerigroup	15	0	15	20	35
CareSource	17	0	17	1	18
Molina Health	18	10	28	17	45
Total	50	10	60	38	98
Warren					
Amerigroup	12	0	12	45	57
CareSource	161	9	170	6	176
Molina Health	17	0	17	46	63
Total	190	9	199	97	296
South West Region Totals					
Amerigroup	286	24	310	585	895
CareSource	1484	335	1819	69	1888
Molina Health	184	66	250	608	858
Total	1954	425	2379	1262	3641

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
<i>West Central Region</i>					
Champaign					
Amerigroup	0	0	0	25	25
CareSource	33	3	36	1	37
Molina Health	20	0	20	12	32
Total	53	3	56	38	94
Clark					
Amerigroup	12	0	12	43	55
CareSource	153	16	169	6	175
Molina Health	53	0	53	54	107
Total	218	16	234	103	337
Darke					
Amerigroup	2	0	2	18	20
CareSource	48	4	52	1	53
Molina Health	15	0	15	21	36
Total	65	4	69	40	109
Greene					
Amerigroup	14	0	14	47	61
CareSource	172	17	189	5	194
Molina Health	15	7	22	39	61
Total	201	24	225	91	316
Miami					
Amerigroup	9	0	9	79	88
CareSource	100	16	116	10	126
Molina Health	10	5	15	6	21
Total	119	21	140	95	235
Montgomery					
Amerigroup	37	0	37	172	209
CareSource	620	64	684	36	720
Molina Health	54	0	54	145	199
Total	711	64	775	353	1128
Preble					
Amerigroup	5	0	5	26	31
CareSource	81	5	86	3	89
Molina Health	0	0	0	26	26
Total	86	5	91	55	146
Shelby					
Amerigroup	2	0	2	31	33
CareSource	43	0	43	3	46
Molina Health	14	2	16	31	47
Total	59	2	61	65	126
<i>West Central Region Totals</i>					
Amerigroup	81	0	81	441	522
CareSource	1250	125	1375	65	1440
Molina Health	181	14	195	334	529
Total	1512	139	1651	840	2491
Total Mandatory	13244	1109	14353	9503	23856

FFS equals Fee For Service

MCP equals Managed Care Plan

In Mandatory Counties, voluntary enrollments include consumers who were on FFS and selected an MCP (FFS to MCP) or changed MCPs (MCP to MCP)

Data Source: Automated Health Systems