



Department of
Job and Family Services

John R. Kasich, Governor
Michael B. Colbert, Director

***OHIO
MANAGED CARE
ENROLLMENT CENTER***

**AGED, BLIND AND DISABLED (ABD)
HEALTH CARE PLAN
ENROLLMENT SUMMARY**

FOR

**THE OHIO MEDICAID MANAGED CARE
ENROLLMENT PROGRAM**

Reflects February 01, 2011 Effective Period

SUBMITTED FEBRUARY 04, 2011

OHIO MEDICAID MANAGED CARE ENROLLMENT CENTER SUMMARY

Introduction

The Ohio Department of Job and Family Services (ODJFS) operates the Ohio Medicaid Managed Care program in all eighty-eight Ohio counties. ODJFS currently contracts with seven managed care plans (MCPs), licensed as health insuring corporations through the Ohio Department of Insurance. The MCPs provide all Medicaid-covered services, assure access to quality health care, emphasize preventive care, and provide case management services to Healthy Start, Healthy Families eligibles (Ohio Works First [OWF], Healthy Start including SCHIP, and Low Income Families) and certain ABD eligibles (Aged, Blind or Disabled).

County-based outreach/education and MCP enrollment services for eligibles in all counties are the responsibility of the Medicaid Managed Care Enrollment Center Contractor, currently Automated Health Systems, (AHS). Eligibles can access the MCEC and enrollment services by phone, face to face, internet or by mail.

Eligibles in the above categories residing in **Mandatory** counties must select an MCP or be assigned to one. In the interest of continuity of care, assignment in mandatory counties is based on available previous MCP or Medicaid fee-for-service (FFS) utilization history.

MCP members in mandatory counties may change MCPs during their initial three months of membership, or during an open enrollment month.

The following monthly enrollment reports summarize MCEC data by enrollment **method** (by phone, face to face, or by mail), by enrollment **type** (FFS to MCP, MCP to MCP), in statewide, region, county and MCP formats. The February 2011 Aggregate Assignment Report utilizes MCEC-processed assignment data and ODJFS Monthly Membership Roster (MMR) enrollment data to provide aggregate assignment rates for mandatory counties. Methodology is given as part of the report.

Questions about the enrollment summary or individual reports should be directed to Jim Poremba, Managed Care Enrollment, Bureau of Consumer and Operational Support at 614.752.4599.

Ohio Health Care Plan Enrollment Summary
Effective Date: 02/01/2011

Total Statewide Health Care Plan Enrollment* Transactions:

AGED, BLIND, DISABLED (ABD)
STATEWIDE HEALTH CARE PLAN ENROLLMENT
By METHOD By TYPE

Method as a Percentage of Type

ENROLLMENT METHOD	ENROLLMENT TYPE					
	FFS TO MCP		MCP TO MCP		TOTAL	
PHONE	866	58%	238	98%	1104	63%
FACE TO FACE/FIELD STAFF	2	0%	2	1%	4	0%
MAIL	8	1%	2	1%	10	1%
WEBSITE	18	1%	1	0%	19	1%
CALL CAMPAIGN	602	40%	0	0%	602	35%
TOTAL	1496	100%	243	100%	1739	100%

AGED, BLIND, DISABLED (ABD)
STATEWIDE HEALTH CARE PLAN ENROLLMENT
By METHOD By TYPE

Type as a Percentage of Method

ENROLLMENT METHOD	ENROLLMENT TYPE							
	FFS TO MCP		MCP TO MCP		MCP TO FFS		TOTAL	
PHONE	866	78%	238	22%	0	0%	1104	100%
FACE TO FACE/FIELD STAFF	2	50%	2	50%	0	0%	4	100%
MAIL	8	80%	2	20%	0	0%	10	100%
WEBSITE	18	95%	1	5%	0	0%	19	100%
CALL CAMPAIGN	602	100%	0	0%	0	0%	602	100%

FFS equals Fee For Service

MCP equals Managed Care Plan

*Enrollment is defined as any eligible- or consumer-initiated transaction through the Managed Care Enrollment Center (MCEC). In case of eligibles or consumers who request more than one enrollment transaction in a reporting period, only the last transaction processed by the MCEC is reported. Assignments are not included in Enrollments, since assignments are not eligible- or consumer-initiated.

Data Source: Automated Health Systems

Ohio Health Care Plan Enrollment Summary

Effective Date: 02/01/2011

**AGED, BLIND, DISABLED (ABD)
HEALTH CARE PLAN ENROLLMENT* TYPE
By MANAGED CARE PLAN
MCP and Region as a Percentage of Type**

MCP and Region	FFS to MCP		MCP to MCP		MCP to FFS
Buckeye Community Health Plan					
East Central Region	56		7		
North East Region	39		1		
South West Region	49		6		
Total	144	9%	14		7%
CareSource					
Central Region	235		19		
East Central Region	85		12		
North East Region	259		26		
North East Central Region	49		7		
North West Region	113		13		
South East Region	85		12		
West Central Region	134		11		
Total	960	61%	100		52%
Molina Health Care					
Central Region	104		5		
South East Region	43		9		
South West Region	148		42		
West Central Region	26		1		
Total	321	20%	57		30%
Unison					
East Central Region	40		5		
North East Central Region	40		1		
North West Region	41		9		
South East Region	29		7		
Total	150	10%	22		11%
Total Mandatory Counties	1575	100%	193		100%

*Enrollment is defined as any eligible- or consumer-initiated transaction through the Managed Care Enrollment Center (MCEC). In case of eligibles or consumers who request more than one enrollment transaction in a reporting period, only the last transaction processed by the MCEC is reported. Assignments are not included in Enrollments, since assignments are not eligible- or consumer-initiated.

Data Source: Automated Health Systems

Ohio Health Care Plan Enrollment Summary

Effective Date: 02/01/2011

**AGED, BLIND, DISABLED (ABD)
HEALTH CARE PLAN ENROLLMENT* TYPE
By REGION
Region and MCP as a Percentage of Type**

Region and MCP	FFS to MCP		MCP to MCP		MCP to FFS
Central Region					
CareSource	235	69%	19	79%	
Molina Health Care	104	31%	5	21%	
Total	339	100%	24	100%	
East Central Region					
Buckeye Health Plan	56	31%	7	29%	
CareSource	85	47%	12	50%	
Unison	40	22%	5	21%	
Total	181	100%	24	100%	
North East Region					
Buckeye Health Plan	39	13%	1	4%	
CareSource	259	87%	26	96%	
Total	298	100%	27	100%	
North East Central Region					
CareSource	49	55%	7	87%	
Unison	40	45%	1	13%	
Total	89	100%	8	100%	
North West Region					
CareSource	113	73%	13	59%	
Unison	41	27%	9	41%	
Total	154	100%	22	100%	
South East Region					
CareSource	85	54%	12	43%	
Molina Health Care	43	27%	9	32%	
Unison	29	19%	7	25%	
Total	157	100%	28	100%	
South West Region					
Buckeye Health Plan	49	25%	6	13%	
Molina Health Care	148	75%	42	87%	
Total	197	100%	48	100%	
West Central Region					
CareSource	134	84%	11	92%	
Molina Health Care	26	16%	1	8%	
Total	160	100%	12	100%	
Total Mandatory	1575		193		

*Enrollment is defined as any eligible- or consumer-initiated transaction through the Managed Care Enrollment Center (MCEC). In case of eligibles or consumers who request more than one enrollment transaction in a reporting period, only the last transaction processed by the MCEC is reported. Assignments are not included in Enrollments, since assignments are not eligible- or consumer-initiated.

Data Source: Automated Health Systems

Ohio Health Care Plan Enrollment Summary

Effective Date: 02/01/2011

Total Statewide Health Care Plan Assignment Transactions:

AGED, BLIND, DISABLED (ABD) ASSIGNMENT BY REGION

	Central Region	East Central Region	North East Region	North East Central Region	North West Region	South East Region	South West Region	West Central Region	Total
Voluntary MCP Enrollments	363	205	325	97	176	185	245	172	1768
Assignments	373	177	350	72	181	143	218	154	1668
Total	736	382	675	169	357	328	463	326	3436

MCP equals Managed Care Plan

Voluntary MCP enrollments includes consumers who were on FFS and selected an MCP (FFS to MCP) or changed MCPs (MCP to MCP or MCP to FFS)

Assignments occur when consumers do not make a health care enrollment.

Ohio Health Care Plan Enrollment Summary

Effective Date: 02/01/2011

**AGED, BLIND, DISABLED (ABD)
VOLUNTARY ENROLLMENTS AND ASSIGNMENTS
By REGION By MCP**

Region and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Percentage	Assignments	Total
Central Region						
CareSource	235	19	254	70%	179	433
Molina Health Care	104	5	109	30%	194	303
Total	339	24	363	100%	373	736
East Central Region						
Buckeye Community Health	56	7	63	31%	81	144
CareSoure	85	12	97	47%	15	112
Unison	40	5	45	22%	81	126
Total	181	24	205	100%	177	382
North East Region						
Buckeye Community Health	39	1	40	12%	170	210
CareSource	259	26	285	88%	180	465
Total	298	27	325	100%	350	675
North East Central Region						
CareSource	49	7	56	58%	36	92
Unison	40	1	41	42%	36	77
Total	89	8	97	100%	72	169
North West Region						
CareSource	113	13	126	72%	85	211
Unison	41	9	50	28%	96	146
Total	154	22	176	100%	181	357
South East Region						
CareSource	85	12	97	52%	63	160
Molina Health Care	43	9	52	28%	70	122
Unison	29	7	36	20%	10	46
Total	157	28	185	100%	143	328
South West Region						
Buckeye Community Health	49	6	55	22%	98	153
Molina Health Care	148	42	190	78%	120	310
Total	197	48	245	100%	218	463
West Central Region						
CareSource	134	11	145	84%	86	231
Molina Health Care	26	1	27	16%	68	95
Total	160	12	172	100%	154	326
Total Mandatory	1575	193	1768	100%	1668	3436

FFS equals Fee For Service

MCP equals Managed Care Plan

In Mandatory Counties, voluntary enrollments include consumers who were on FFS and selected an MCP (FFS to MCP) or
or changed MCPs (MCP to MCP or MCP to FFS)

Data Source: Automated Health Systems

**AGED, BLIND AND DISABLED (ABD)
OHIO MEDICAID MANAGED CARE PROGRAM
Aggregate Assignment Rate for February 2011**

The Mandatory Assignment Rate is a comparison of the number of new enrollments as reported by the Ohio Medicaid Managed Care Monthly ABD Enrollment Report to the number of assignments as reported by the managed care enrollment center contractor Automated Health Systems:

Number assigned ÷ Number of new selections = Mandatory Assignment Rate

$$1,668 \div 4,151 = 40\%$$

Ohio Health Care Plan Enrollment Summary

Effective Date: 02/01/2011

ABD VOLUNTARY ENROLLMENTS AND ASSIGNMENTS
By REGION By COUNTY By MCP

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Central Region					
Crawford					
CareSource	6	1	7	0	7
Molina Health	1	0	1	6	7
Total	7	1	8	6	14
Delaware					
CareSource	3	0	3	0	3
Molina Health	8	0	8	2	10
Total	11	0	11	2	13
Fairfield					
CareSource	14	1	15	13	28
Molina Health	7	0	7	7	14
Total	21	1	22	20	42
Fayette					
CareSource	7	1	8	0	8
Molina Health	1	0	1	4	5
Total	8	1	9	4	13
Franklin					
CareSource	108	6	114	101	215
Molina Health	48	2	50	102	152
Total	156	8	164	203	367
Hocking					
CareSource	3	2	5	1	6
Molina Health	2	0	2	7	9
Total	5	2	7	8	15
Knox					
CareSource	11	1	12	6	18
Molina Health	0	0	0	6	6
Total	11	1	12	12	24
Licking					
CareSource	12	1	13	14	27
Molina Health	7	3	10	10	20
Total	19	4	23	24	47
Logan					
CareSource	7	2	9	1	10
Molina Health	3	0	3	1	4
Total	10	2	12	2	14
Madison					
CareSource	1	0	1	2	3
Molina Health	1	0	1	3	4
Total	2	0	2	5	7
Marion					
CareSource	8	0	8	6	14
Molina Health	7	0	7	5	12
Total	15	0	15	11	26
Morrow					
CareSource	4	0	4	3	7
Molina Health	0	0	0	1	1
Total	4	0	4	4	8

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Perry					
CareSource	7	0	7	5	12
Molina Health	5	0	5	7	12
Total	12	0	12	12	24
Pickaway					
CareSource	6	1	7	0	7
Molina Health	3	0	3	5	8
Total	9	1	10	5	15
Pike					
CareSource	4	0	4	4	8
Molina Health	2	0	2	6	8
Total	6	0	6	10	16
Ross					
CareSource	9	1	10	5	15
Molina Health	7	0	7	7	14
Total	16	1	17	12	29
Scioto					
CareSource	19	1	20	16	36
Molina Health	2	0	2	14	16
Total	21	1	22	30	52
Union					
CareSource	6	1	7	2	9
Molina Health	0	0	0	1	1
Total	6	1	7	3	10
Central Region Totals					
CareSource	235	19	254	179	433
Molina Health	104	5	109	194	303
Total	339	24	363	373	736
East Central Region					
Ashland					
Buckeye Community	0	0	0	3	3
CareSource	2	1	3	0	3
Unison	2	0	2	2	4
Total	4	1	5	5	10
Carroll					
Buckeye Community	2	0	2	1	3
CareSource	1	0	1	0	1
Unison	1	0	1	4	5
Total	4	0	4	5	9
Holmes					
Buckeye Community	1	0	1	0	1
CareSource	2	0	2	0	2
Unison	1	0	1	0	1
Total	4	0	4	0	4
Portage					
Buckeye Community	2	1	3	4	7
CareSource	3	2	5	1	6
Unison	2	1	3	3	6
Total	7	4	11	8	19
Richland					
Buckeye Community	0	0	0	6	6
CareSource	12	2	14	5	19
Unison	7	1	8	8	16
Total	19	3	22	19	41

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Stark					
Buckeye Community	21	5	26	30	56
CareSource	30	1	31	3	34
Unison	6	3	9	27	36
Total	57	9	66	60	126
Summit					
Buckeye Community	25	1	26	28	54
CareSource	21	5	26	4	30
Unison	16	0	16	30	46
Total	62	6	68	62	130
Tuscarawas					
Buckeye Community	3	0	3	2	5
CareSource	6	0	6	1	7
Unison	3	0	3	5	8
Total	12	0	12	8	20
Wayne					
Buckeye Community	2	0	2	7	9
CareSource	8	1	9	1	10
Unison	2	0	2	2	4
Total	12	1	13	10	23
East Central Region Totals					
Buckeye Community	56	7	63	81	144
CareSource	85	12	97	15	112
Unison	40	5	45	81	126
Total	181	24	205	177	382
North East Region					
Ashtabula					
Buckeye Community	7	1	8	14	22
CareSource	12	0	12	14	26
Total	19	1	20	28	48
Cuyahoga					
Buckeye Community	18	0	18	128	146
CareSource	182	20	202	133	335
Total	200	20	220	261	481
Erie					
Buckeye Community	0	0	0	7	7
CareSource	5	1	6	2	8
Total	5	1	6	9	15
Geauga					
Buckeye Community	1	0	1	0	1
CareSource	1	0	1	3	4
Total	2	0	2	3	5
Huron					
Buckeye Community	1	0	1	1	2
CareSource	10	0	10	1	11
Total	11	0	11	2	13
Lake					
Buckeye Community	4	0	4	3	7
CareSource	17	1	18	3	21
Total	21	1	22	6	28
Lorain					
Buckeye Community	6	0	6	15	21
CareSource	29	4	33	22	55
Total	35	4	39	37	76

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Medina					
Buckeye Community	2	0	2	2	4
CareSource	3	0	3	2	5
Total	5	0	5	4	9
North East Region Totals					
Buckeye Community	39	1	40	170	210
CareSource	259	26	285	180	465
Total	298	27	325	350	675
North East Central Region					
Columbiana					
CareSource	5	1	6	9	15
Unison	17	1	18	8	26
Total	22	2	24	17	41
Mahoning					
CareSource	24	5	29	15	44
Unison	15	0	15	17	32
Total	39	5	44	32	76
Trumbull					
CareSource	20	1	21	12	33
Unison	8	0	8	11	19
Total	28	1	29	23	52
North East Central Region Total					
CareSource	49	7	56	36	92
Unison	40	1	41	36	77
Total	89	8	97	72	169
North West Region					
Allen					
CareSource	16	1	17	9	26
Unison	7	2	9	17	26
Total	23	3	26	26	52
Auglaize					
CareSource	2	0	2	1	3
Unison	2	0	2	0	2
Total	4	0	4	1	5
Defiance					
CareSource	2	1	3	1	4
Unison	1	2	3	1	4
Total	3	3	6	2	8
Fulton					
CareSource	1	0	1	1	2
Unison	2	0	2	2	4
Total	3	0	3	3	6
Hancock					
CareSource	5	1	6	6	12
Unison	0	0	0	3	3
Total	5	1	6	9	15
Hardin					
CareSource	4	0	4	0	4
Unison	1	0	1	3	4
Total	5	0	5	3	8

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Henry					
CareSource	1	0	1	1	2
Unison	0	0	0	2	2
Total	1	0	1	3	4
Lucas					
CareSource	42	8	50	49	99
Unison	17	0	17	48	65
Total	59	8	67	97	164
Mercer					
CareSource	2	0	2	1	3
Unison	0	0	0	1	1
Total	2	0	2	2	4
Ottawa					
CareSource	3	0	3	2	5
Unison	1	0	1	0	1
Total	4	0	4	2	6
Paulding					
CareSource	0	0	0	0	0
Unison	1	0	1	2	3
Total	1	0	1	2	3
Putnam					
CareSource	1	0	1	0	1
Unison	0	0	0	0	0
Total	1	0	1	0	1
Sandusky					
CareSource	12	1	13	2	15
Unison	2	1	3	3	6
Total	14	2	16	5	21
Seneca					
CareSource	3	0	3	4	7
Unison	0	0	0	4	4
Total	3	0	3	8	11
Van Wert					
CareSource	5	0	5	2	7
Unison	3	0	3	0	3
Total	8	0	8	2	10
Williams					
CareSource	3	0	3	2	5
Unison	1	4	5	2	7
Total	4	4	8	4	12
Wood					
CareSource	9	0	9	3	12
Unison	3	0	3	7	10
Total	12	0	12	10	22
Wyandot					
CareSource	2	1	3	1	4
Unison	0	0	0	1	1
Total	2	1	3	2	5
North West Region Totals					
CareSource	113	13	126	85	211
Unison	41	9	50	96	146
Total	154	22	176	181	357

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
South East Region					
Athens					
CareSource	2	1	3	12	15
Molina Health	10	0	10	15	25
Unison	6	3	9	3	12
Total	18	4	22	30	52
Belmont					
CareSource	3	0	3	5	8
Molina Health	4	0	4	6	10
Unison	5	0	5	0	5
Total	12	0	12	11	23
Coshocton					
CareSource	13	1	14	0	14
Molina Health	2	0	2	2	4
Unison	1	0	1	0	1
Total	16	1	17	2	19
Gallia					
CareSource	8	3	11	6	17
Molina Health	2	3	5	2	7
Unison	1	0	1	0	1
Total	11	6	17	8	25
Guernsey					
CareSource	6	0	6	3	9
Molina Health	4	3	7	2	9
Unison	0	0	0	0	0
Total	10	3	13	5	18
Harrison					
CareSource	1	0	1	2	3
Molina Health	1	0	1	2	3
Unison	0	0	0	0	0
Total	2	0	2	4	6
Jackson					
CareSource	5	1	6	6	12
Molina Health	1	0	1	2	3
Unison	0	0	0	1	1
Total	6	1	7	9	16
Jefferson					
CareSource	7	0	7	4	11
Molina Health	1	0	1	3	4
Unison	5	1	6	1	7
Total	13	1	14	8	22
Lawrence					
CareSource	10	2	12	6	18
Molina Health	3	1	4	5	9
Unison	1	2	3	2	5
Total	14	5	19	13	32
Meigs					
CareSource	5	0	5	5	10
Molina Health	2	0	2	5	7
Unison	1	0	1	0	1
Total	8	0	8	10	18
Monroe					
CareSource	1	0	1	0	1
Molina Health	1	0	1	0	1
Unison	1	0	1	0	1
Total	3	0	3	0	3

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Morgan					
CareSource	1	0	1	0	1
Molina Health	0	0	0	1	1
Unison	1	0	1	0	1
Total	2	0	2	1	3
Muskingum					
CareSource	16	4	20	10	30
Molina Health	3	0	3	16	19
Unison	3	0	3	3	6
Total	22	4	26	29	55
Noble					
CareSource	1	0	1	1	2
Molina Health	0	2	2	0	2
Unison	0	0	0	0	0
Total	1	2	3	1	4
Vinton					
CareSource	5	0	5	0	5
Molina Health	1	0	1	3	4
Unison	1	0	1	0	1
Total	7	0	7	3	10
Washington					
CareSource	1	0	1	3	4
Molina Health	8	0	8	6	14
Unison	3	1	4	0	4
Total	12	1	13	9	22
South East Region Totals					
CareSource	85	12	97	63	160
Molina Health	43	9	52	70	122
Unison	29	7	36	10	46
Total	157	28	185	143	328
South West Region					
Adams					
Buckeye Community	1	0	1	2	3
Molina Health	5	3	8	2	10
Total	6	3	9	4	13
Brown					
Buckeye Community	0	0	0	3	3
Molina Health	6	1	7	3	10
Total	6	1	7	6	13
Butler					
Buckeye Community	13	0	13	20	33
Molina Health	37	8	45	23	68
Total	50	8	58	43	101
Clermont					
Buckeye Community	8	0	8	12	20
Molina Health	14	3	17	9	26
Total	22	3	25	21	46
Clinton					
Buckeye Community	6	0	6	1	7
Molina Health	4	0	4	2	6
Total	10	0	10	3	13
Hamilton					
Buckeye Community	19	6	25	57	82
Molina Health	69	24	93	72	165
Total	88	30	118	129	247

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Highland					
Buckeye Community	2	0	2	3	5
Molina Health	5	3	8	6	14
Total	7	3	10	9	19
Warren					
Buckeye Community	0	0	0	0	0
Molina Health	8	0	8	3	11
Total	8	0	8	3	11
South West Region Totals					
Buckeye Community	49	6	55	98	153
Molina Health	148	42	190	120	310
Total	197	48	245	218	463
West Central Region					
Champaign					
CareSource	2	0	2	2	4
Molina Health	3	0	3	1	4
Total	5	0	5	3	8
Clark					
CareSource	16	2	18	12	30
Molina Health	4	0	4	7	11
Total	20	2	22	19	41
Darke					
CareSource	6	0	6	0	6
Molina Health	1	0	1	2	3
Total	7	0	7	2	9
Greene					
CareSource	8	0	8	8	16
Molina Health	1	1	2	4	6
Total	9	1	10	12	22
Miami					
CareSource	14	2	16	7	23
Molina Health	0	0	0	2	2
Total	14	2	16	9	25
Montgomery					
CareSource	84	5	89	46	135
Molina Health	16	0	16	50	66
Total	100	5	105	96	201
Preble					
CareSource	2	1	3	3	6
Molina Health	0	0	0	0	0
Total	2	1	3	3	6
Shelby					
CareSource	2	1	3	8	11
Molina Health	1	0	1	2	3
Total	3	1	4	10	14
West Central Region Totals					
CareSource	134	11	145	86	231
Molina Health	26	1	27	68	95
Total	160	12	172	154	326
Total Mandatory	1575	193	1768	1668	3436

FFS equals Fee For Service

MCP equals Managed Care Plan

In Mandatory Counties, voluntary enrollments include consumers who were of FFS and selected an MCP (FFS to MCP) or changed MCPs (MCP to MCP)

Data Source: Automated Health Systems